



The Symphony of Energy Transition

OFFICIAL REPORT OF THE 2023 ENERGY STRATEGY SUMMIT

ACKNOWLEDGEMENTS

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Thank you for joining us on the 9th edition! See you in 2024!





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The Symphony of Energy Transition

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For the energy transition to succeed, all relevant actors need to be involved. At present, the Romanian energy industry is like an orchestra preparing to perform a large symphony in which each instrument plays a key role. Each component must synchronize and play its score (strategy) so that we have a smooth and successful transition to sustainable and sustainable energy sources. The 9th edition of the Energy Strategy Summit was an excellent opportunity to explore the energy industry in Romania and highlighted the main challenges facing each sector.

Overture

The energy transition process is irreversible and Romania must continue it regardless of what happens in the region, said the president of the National Energy Regulatory Authority (ANRE), George Niculescu. At the same time, the goal of the decarbonization initiatives and investments is to ensure that "no one is left behind", stated Dan Drăgan, State Secretary in the Ministry of Energy, which is that the energy produced is accessible to all customers at affordable costs.


The future will be electrification and digital because these two elements are inseparable, and the goal of this energy transition towards non-polluting energies must be to increase the benefits for society, said Gabriel Tache, Country Sales Manager at Eaton Romania. Răzvan Encică, Managing Director at Phoenix Contact Romania added that „ the society of the future is an electric society and in the new context it will be necessary for the entire energy chain to be interconnected, which can only be achieved through automation and digitization". He also highlighted a significant impediment - the lack of skilled labor in the sector.

All speakers stressed that Romania needs to capitalize on the advantage of having a diverse and balanced generation sector, in which the main energy sources currently used, such as coal and natural gas, hydro and nuclear, will continue to play an important role.

Renewable energy sources set the tone

The energy transition has already been taking place for more than 20 years, ever since Germany began to heavily subsidize its solar and wind installations, claimed Cristian Pirvulescu. According to him, now is the time to establish measures aimed at activities downstream of renewable sources, namely more automation, because the energy market has become democratized and is no longer controlled by large utility companies. "The new actors in the energy market are malls, agricultural producers, factories and industry, and their number will increase as more and more public institutions, residential complexes and buildings will be required to mount photovoltaic panels on their roofs. The energy deficit was not covered by classical sources, but by renewable energy, because in 2022 the European Union installed more wind turbines, heat pumps and photovoltaics than it did in its entire history. The conclusion is that the subsidies and the war accelerated the energy transition", Pirvulescu added.

Romania's target of having at least 10 GW of new low-carbon renewable energy production units by 2030 is likely to be exceeded given the effervescence in the market and investor appetite, which equates to a new industrial revolution. At the same time, Romania also competes with other countries for investors' investments, so it will have to carefully exploit its chances and opportunities, said Varinia Radu, founder and managing partner of Energynomics. Of the 10GW, 2GW of capacity is to be realized in the next two years and a further 3GW by 2025, said Elena Popescu, Director General of the General Policy Directorate



Energy and Green Deal from the Ministry of Energy. "This is also a milestone in the NRRP and we are forced to conclude contracts for 1,500 MW this year. This year there will be an auction [through the contract for difference scheme] for 2 GW and another in 2025 for 3 GW, announced Popescu. On the Modernization Fund alone, 5.3 billion euro of schemes are currently initiated, contracts signed and schemes approved, said Dan Drăgan, and through the NRRP we could soon sign contracts for renewable and cogeneration (CHP) projects of almost 1 billion euro.

Electrica SA plans to invest in several electricity generation capacities with a cumulative power of 1 GW until 2026, of which 400 MW projects are under implementation already, said the company's general director Alexandru Chiriță. Agriculture and industrial production are the economic sectors most interested in investing in their own capacity to generate energy from renewable sources in order to optimize their costs and protect their profit margins, said Alexandra Floricică, Head of Green Energy at ProCredit Bank Romania.

A study carried out earlier this year by the engineering company ABB reveals that more than 92% of companies believe that energy security and the price of electricity are the factors that most influence their decisions to invest, said Constantin Ichimoaei, Executive Manager at ABB România. Also, the ESG requirements created, for the first time, a link between the objectives of private companies and the authorities, and thus could create the conditions for better communication between the two parties, said Răzvan Copoiu, CEO of Signify SEE Europe. "ESG is the new black. You have to protect the planet while also making a profit, this is a performance indicator that can be tracked by both private companies and the government side. We notice that it is like a letter of the law that will apply everywhere [...]", said Copoiu.

Countertheme: Barriers against RES

Renewable energy is becoming the largest investor in the energy sector, with an estimated contribution of 30-40 billion euros in 2050, but the lack of labor can be an obstacle in the development of projects, said Lăcrămioara Diaconu-Pințea, Country Manager of OX2 Romania. In turn, Ionuț Ciubotaru, Vice President of Business Development at OMV Petrom, stated that in Romania, there are no companies that can build photovoltaic parks larger than 50 MW, and many projects already built have many deficiencies. Even more, poor projects hinder the development of good green energy projects, Radu Tărău, Executive Director of EnergoBit Control Solutions warned. "There are many projects, but their quality is very diverse and there are few developers who develop a project correctly. [...] Only we have projects with technical approvals for the connection of 7 GW. We are assailed from all sides both on the planning side and on the execution side. [...] I think we need to have some quality criteria so that good projects can be executed because there is an appetite from investors", said Tărău. One of the biggest mistakes of the beneficiaries of photovoltaic plants is that they refer first of all to the price and the implementation period and only then to the quality of the works. The high number of non-compliant projects can jeopardize investments in the sector, Adrian Săcuiu, Managing Partner la Volt, signaled.

The delay with which the authorities manage to evaluate the multitude of renewable energy projects and the lack of specialists among designers and developers endanger the absorption of European funds allocated to the energy sector, said Roxana Mircea, Managing Partner at REI Grup.

Dan Fleșariu, CEO Wiren, mentioned two of the trends for the coming years: photovoltaics on tall buildings and energy storage. According to him, there is already increased developer interest

in installing solar panels on high-rise buildings as the stock of existing buildings depletes, as well as a need for renewable energy storage as a result of difficulties in injecting electricity into the grid, because of the accelerated increase in the number of prosumers.

Harmony through synchronization of technological solutions

CEZ Romania is prepared to increase the annual level of investments in the energy distribution area to 700-800 million lei in order to cope with the pace imposed by the energy transition, said Ondrej Safar, country manager at CEZ Romania. "Starting next year, we believe it is necessary to raise the level of investments to 700-800 million lei per year, funds that will come from our own financing, bank loans and EU funds. [...] However, we see that there is also the huge risk of not having which companies to make these investments with, nor enough equipment," said Safar.

In this respect, WIKA Group, active in the field of measurement technology for the past 77 years, is focusing on three main mega trends that are part of the energy transition: decarbonisation, digitalization and decentralization, we learned from Sorin Balasko, Senior Vice President Eastern Europe, WIKA Group. There are companies such as Huawei, which offers a range of power generation equipment, including digital power products to support this new wave of renewable energy. Mihai Popescu, Product Manager at Huawei Romania, presented solutions for energy storage and electric vehicle charging.

From this perspective, Claudia Griech, General Manager of E.ON Energie Romania, recalled that the number of electric cars in Romania reached 30,000 units this year, compared to 6,000 three years ago, and by 2030 it could reach 200,000 units. Charging them will require a network of at least 60,000 electric charging points, she estimated.

Many companies have started to take into account the refurbishment of some of the wind farms installed 10-14 years ago, as they are starting to approach the end of their life, said Liviu Gavrilă, vice president of RWEA. A complementary solution is to use technologies and equipment that are currently unused to increase the efficiency of ongoing operations, explained Elena Popescu, CEO of Elektra Renewable Support.

A suggestion for an integrated approach came from Adrian Paraschiv, Country Manager of

Photomate, who advocated that Romania's energy strategy must include not only the component of energy production from renewable sources but also solutions for its use for the manufacture of goods with high added value. The energy produced from renewable sources will have to be stored to be used at times of consumption peaks but will also have to be used in those industries that need it during the day. A complete circuit is needed, from the investor in energy production, through suppliers, the energy transporter, distributors and up to the final consumer and the production of a finished product with high added value that Romania can export.

Controversial solo: phasing out fossil fuels

Several speakers highlighted the challenges related to the current dependence on fossil fuels and their role in the transition to cleaner energy sources. Natural gas is the main element on which the energy transition should be based, as it is a fuel that can be used immediately and with quick effects in terms of reducing carbon emissions, said Ionuț Ciubotaru. A first argument is that using gas instead of coal immediately reduces carbon emissions using existing technologies. Secondly, achieving energy neutrality requires industry and consumers to change their technologies, which is costly and uncertain because there are no mature technologies that use any fuel other than natural gas. "Thus, natural gas can ensure the use of existing technologies at least for a while, thus giving time for the emergence of new ones. In addition, gas can potentiate the development of the hydrogen economy in both the generation and transportation areas, and such tests are underway in Romania and other countries." Last but not least, know-how from the gas industry can also be used in the area of carbon storage and capture, he added.

In this respect, Romania is in a privileged position because it has natural gas resources, said Manuela Trișnevschi, Head of Energy & Utilities at BCR: „We have the capacity to build large renewable energy units, but we also have the gas, which we can use during the transition period,” she said.

Crescendo through policies and regulations

In the Decarbonization Strategy, which was recently sent to the European Commission,

Romania chose the most optimistic scenario, reaching climate neutrality by 2050, and how well the new targets can be reached will be reflected in the new Integrated National Plan for Energy and Climate Changes (NEPC), whose revision will be ready in a few months, said Elena Popescu (the Ministry of Energy). “The Commission came with clear guidelines and requests, we have 23 annexes to complete, which reflect the implementation stage for each sector and these annexes, completed, will reflect the situation at the sectoral and national level”, she explained. Antal Lorant, Chairman of the Senate Committee on Energy, Energy Infrastructure and Mineral Resources, reviewed some of the regulations debated and approved by the committee he chairs. According to Antal, “the most important move” was the Parliament’s modification of the Offshore Law, which basically paved the way for investors OMV Petrom and Romgaz to start extracting natural gas from the Neptun Deep perimeter in the Black Sea. By amending the Land Fund Law, the commission created a simplified method of authorizing photovoltaic parks without PUZ for agricultural land areas smaller than 50 hectares, but the possibility of investors having access to capacities greater than 50 MW or 50 of hectares. He also said that Romania is the first country in the European Union to vote for the “law of the future”, i.e. the hydrogen law, which paved the way for the hydrogen treaty process and its use mixed with natural gas.

The score is here, who conducts the orchestra?

Romania will need more and more energy as it develops and the level of prosperity increases, but the challenge is for that energy to have as little carbon footprint as possible, said Christina Verchere, CEO of OMV Petrom. As in the rest of the European Union, all energy companies in Romania have created energy transition plans, and “in the last two years it has become clear that the energy transition must also mean energy security, as well as affordable energy prices”. Romania now has the score and all the necessary instruments to make the energy transition a harmonious symphony.

We have the money, but the tempo for accessing it may not be right for investors. We have investments in distribution and transmission networks, but these may not be in accord to the new power generation projects. „And we need people, which is why we also need academia to support this whole effort,” added Lăcrămioara Diaconu-Pințea, reinforcing the call made by Radu Dudău, co-founder and director of the Energy Policy Group: „We need qualified people in all fields and at all skill levels.”

Romania needs to bring together all the elements that determine a successful performance: „All the players in the industry and each sector must play their part in harmony” (Lăcrămioara Diaconu-Pințea).





ANTAL LORANT, Chairman of the Committee on Energy, Energy Infrastructure and Mineral Resources of the Romanian Senate

“We must avoid legislative excesses in order to prevent energy security problems.”



BENDE ŞÁNDOR, Chairman of the Industry and Services Committee of the Chamber of Deputies

“What we want is for the energy to help us make our environment as citizen-friendly as possible.”



DAN DRĂGAN, State Secretary, Ministry of Energy

“No one will be left behind and we will guarantee access to stable, secure and affordable energy for all users.”



ALEXANDRA BOCŞE, State Counsellor - Climate and Sustainability, Department, Romanian Presidency

“Romania has chosen the more ambitious scenario for reducing greenhouse gas emissions by 2030-2050.”

ANNA AKHALKATSI, World Bank Country
Manager for Romania and Hungary

“Green transformation is achievable and it does not necessarily mean a negative impact on the Romanian economic growth potential.”



GEORGE NICULESCU, President of the ANRE

“Investment is the healthy solution to the energy crisis.”



BOGDAN CHIRIȚOIU, President of
the Competition Council

“In the first wave of renewables nothing was produced in Romania except foundations and towers. This time we can do things better.”



ANCA DUNCA, ACROPO Vice-President

“ACROPO’s area of responsibility will be complemented by managing the development of offshore wind projects.”





VARINIA RADU, founder and CEO of Energynomics

“Romania is on investors’ radar as one of the most active jurisdictions.”



CHRISTINA VERCHERE, CEO OMV Petrom

“Energy transition must also mean energy security and affordable energy prices. That is why gas is part of the energy transition.”



ALEXANDRU CHIRIȚĂ, CEO Electrica

“We can only respond to the challenges in the supply segment with investments in production.”



ONDREJ SAFAR, Country Manager CEZ România

“There is a huge risk of not having enough companies to make these investments and not enough equipment.”

CLAUDIA GRIECH, General Manager
E.ON Energie România

“Energy suppliers can increase customer awareness of green solutions they can use to reduce electricity consumption and protect the environment.”



IONUȚ CIUBOTARU, Vice President Business
Development at OMV Petrom

“It is frustrating that there are no Romanian companies that have the power to make a PV plant larger than 50 MW.”



LĂCRĂMIOARA DIACONU-PINȚEA,
Country Manager OX2 România

“We need the support of academia and the authorities because lack of manpower can be a big limitation.”



ADRIAN PARASCHIV, Country Manager Photomate

“Let’s not just be exporters of raw materials, but also make the finished product. We need to use the energy we produce in industry.”





CRISTIAN PÎRVULESCU, CEO ENEVO Group

“Subsidies and war have accelerated the energy transition.”



RĂZVAN ENCICĂ, Managing Director,
Phoenix Contact România

“Unskilled labour we might find, but there are far too few firms on the engineering side. We need to invest in education.”



MANUELA TRISNEVSCHI, Head of Energy & Utilities BCR

“Romania is in a privileged position - we have the capacity to build large renewable energy units, but we also have gas, which we can use during the transition period.”



MIHAI POPESCU, Product Manager Huawei

“Digital power products support this new wave of renewable energy.”

ELENA POPESCU, General Manager, Directorate General for Energy Policy and Green Deal, Ministry of Energy

“Each economic sector needs to set sectoral targets and measures to achieve decarbonisation targets.”



LIVIU GAVRILĂ, Vice-President of RWEA

“The new paradigm seems to consist of nuclear, natural gas, and an aggregation of renewables, so as they not to be mono-source anymore – along with new technologies.”



DAN UNGUREANU, Business Development Leader and M&A Practice Leader CEE & CIS at RENOMIA Gallagher

“Insuring projects is becoming increasingly crucial as we witness more and more stringent regulations from financiers looking to protect their investments and assets.”



ROXANA MIRCEA, Managing Partner REI Grup

“We don’t have a lot of specialists or companies to carry out these projects, so there are very few finalized projects.”





RADU TĂRĂU, CEO of EnergoBit Control Solutions

“We need to introduce quality criteria so that good projects can be implemented, because there is an appetite from investors.”



PANOS KEFALAS, Senior Associate – Southeastern European Power Markets, Aurora Energy Research

“[For projects to happen], some things need to fall into place, it needs cooperation from all fields, and it needs a stable direction in order for investors to know what to expect.”



SORIN BALASKO, Senior Vice President Eastern Europe, WIKA Group

“Decarbonisation, digitisation and demographic change are mega trends and they are linked, they are interconnected.”



MARTIN KOVARIK, Senior Consultant IIoT, WIKA Group

“We need to focus on how we monitor existing energy assets and keep them healthy using new alternative gases.”

LUCIAN ENARU, CEO Schneider Electric

“We should be more ambitious to implement all the solutions that exist worldwide, to want more and faster.”



CONSTANTIN ICHIMOAEI, Executive Manager ABB România

“More than 92% of companies said that energy security and energy prices primarily influence their investment decisions. [...] Decarbonization is the last item on their list.”



GABRIEL TACHE, Country Sales Manager Eaton România

“The future will be electrification and digital and we are ready to support this transition of people to a digital and electric world.”



RĂZVAN COPOIU, CEO Signify SEE Europe

“ESG is the new black. You have to protect the planet while making a profit, this is a KPI that can be tracked by both private companies and the government side.”





DRAGOȘ STĂNESCU, CIO Syngenta

“Companies need to embrace all elements of technology, whether called AI or otherwise, so that they have a competitive advantage, but do so in an agile way and in sync with employees and customers.”



DAN FLEȘARIU, CEO Wiren

“The trend of almost exponential growth in the number of prosumers will continue over the next two years because we still have stocks of buildings that are suitable for mounting photovoltaic panels.”



ADRIAN SĂCUIU, Managing Partner Volt

“If we want to have as much renewable energy as possible in Romania we need to deliver quality projects, otherwise we will see a slowdown in investment.”



ELENA POPESCU, CEO Elektra Renewable Support

“We can use existing resources and equipment to be more efficient.”

SARAH VASANI, Partner, Co-Head of International Arbitration CMS

“There is no longer protection for intra-EU investment provided by bilateral investment treaties. It has been completely destroyed in the last three years.”



ALEXANDRA FLORICĂ, Head of Green Energy ProCredit Bank Romania

“22% of our portfolio is currently in energy efficiency, renewable energy and environmentally friendly investments. We want to take a leading role in financing the energy transition.”



RADU DUDĂU, Co-founder and President of Energy Policy Group

“Qualified people are needed in all fields and at all skill levels. It is enough to plug into the trends that are already in place, to take care to invest in human resource competence.”





Energynomics is the only full-service media agency that offers specialized consultancy services to energy companies operating both in Romania and in the neighboring countries. Since 2013, **Energynomics** is the publisher of the only multi-channel communication platform dedicated to the local and regional energy industry. Having been involved for a long term and in various capacities with the energy sector in Romania, the founders of **Energynomics** decided to come and meet the needs of the energy sector private and public players, as well as NGOs. **Energynomics** offers tailor-made elite business media products and services, with a unique added value due to our industry focus and expertise.

Participating organisations

3E, ABB, ACROPO, ACUE, Adrem, Alive Capital, AFEER, All Development Services, Ambasada SUA, Ana Hotels, ANRE, ARTROM STEEL TUBES SA, HENRO, Aurora Energy Research, Axpo, BCR, Bricostore Romania, BUYPV SRL, Camera Deputaților, Canadian Solar, CEZ Romania, Chimcomplex, CIGA Energy, CMS, Confederatia Patronala "Concordia", Conpet, Consiliul Concurenței, Continental Automotive, CRE, CWP Development Services, Danone, Darcom Energy Solutions, DAS Solar, DMS, Eagle Energy Group, Eaton Electric, Electrica, Electrocentrale Bucuresti, Electroservice RB, Elektra Renewable, Emerson Process Management Romania, Enel, Energobit Group, Energy Analytical Studies, Energy Policy Group, Energy Policy Group, Enery, Enevo Group, ENGIE Romania, Entek-Koc Group, Envisia, E.On Energie Romania, Ernst & Young, Euro Energy, ACUE, Finder, Fondul Roman pentru Eficienta Energiei, Green Ecosystem Projects, Greensun East Europe, Guvernul Romaniei, Hitachi Energy, Huawei, Imam Sole e Vento, Intertek, Iosoli, IRE, Jinko Solar, Lapp Romania, LONGi Solar, MET, Metigla, MGM Energo, Ministerul Afacerilor Externe, Ministerul Energiei, Monsson, Montana Energy Group, Next Energy, NOMAD Electric Services, NSSGI, OMV Petrom, OX2 Romania, Pajo Agriculture SRL, PATRES, Phoenix Contact, Photomate, Pixii, Președinția României, ProCredit Bank, REI Grup, Renomia, Royal Danish Embassy, RSJ invest, RWEA, Carpathian Springs, SAMER, Schneider Electric, Senatul Romaniei, Signify, SKE Solar Inverters, SMA, Smart Link Communications, Solar Storm, Swift Energy, Syngenta, TAW Energy, Termoenergetica, TotalEnergies, Trina Solar, TÜV NORD, UniCredit Bank, Valmont, Voith Hydro, Volt EVSE Distribution, Voltalia Romania, Vrancart, VSB Energie Verde Romania, Wika Instruments Romania, Wiren, World Bank.

Agenda – Wednesday, June 7

Opening remarks – **Varinia Radu**, founder & managing partner Energynomics

Official opening – **Antal Lorant**, President of the Commission for Energy, Energy Infrastructure and Mineral Resources of the Romanian Senate

Official opening – **Bende Sándor**, President of the Industry and Services Committee in the Chamber of Deputies

Official opening – **Dan Dragan**, Secretary of State in the Ministry of Energy

SESSION 1 – Ready for transformation

Themes European policies, from the Taxonomy to the CBAM * The Modernization Fund * Just transition * Energy poverty * Energy democracy – engaging the citizens in shaping energy policies and decision-making * Energy security * Education and work-force

- **Alexandra Bocse**, State Counsellor, Head of the Climate and Sustainability Department, Presidential Administration
- **Anna Akhalkatsi**, Country Manager for World Bank, Romania and Hungary
- **George Niculescu**, President of the ANRE
- **Anca Dunca**, Vice-President ACROPO
- **Bogdan Chiritoiu**, President of the Competition Council
- **Varinia Radu**, founder & managing partner Energynomics (moderator)

SESSION 2 – New Horizons

Themes: Energy transition & Decarbonization * Energy access and affordability * Digitalization and cybersecurity * Regulatory environment * Energy security and new energy sources * Energy efficiency * From social responsibility to ESG * Talent management

- **Christina Verchere**, CEO OMV Petrom
- **Alexandru Chirita**, General Manager of Electrica SA
- **Ondrej Safar**, Country Manager CEZ Romania
- **Claudia Griech**, General Manager E.ON Energie Romania
- **Corneliu Bodea**, President of the Romanian Energy Center – CRE (moderator)

Agenda - Thursday, June 8

Opening remarks – **Gabriel Avacaritei**, chief editor Energynomics

SESSION 1 – Strategies for energy transition

Themes: Easy access to new energy resources • Development of new electricity and heat generation capacities • Heating – optimal solutions for large urban areas • Energy poverty – reducing the gaps • Incentives for responsible consumption • Power storage technologies • Energy efficiency

- ☞ **Ionut Ciubotaru**, Vice President for Business Development, OMV Petrom
- ☞ **Lacramioara Diaconu-Pințea**, Country Manager OX2 Romania
- ☞ **Adrian Paraschiv**, Country Manager Photomate
- ☞ **Cristian Pirvulescu**, CEO Enevo Group
- ☞ **Razvan Encica**, Managing Director, Phoenix Contact Romania
- ☞ **Manuela Trisnevschi**, Head of Energy & Utilities BCR
- ☞ **Gabriel Avacaritei**, chief editor Energynomics (moderator)

KEYNOTE SPEAKER – **Mihai Popescu**, Product Manager Huawei

SESSION 2 – Strategies for low-carbon technologies

Themes: Sustainable financing: adapting to the new criteria • CfD support • The NRRP opportunities • The promise of hydrogen – how far are concrete solutions • Offshore wind • Offshore and onshore natural gas potential • SMRs

- ☞ **Elena Popescu**, Director General, Directorate General for Energy Policies and Green Deal in the Ministry of Energy
- ☞ **Liviu Gavrilă**, RWEA vice president
- ☞ **Dan Ungureanu**, Business Development Leader and M&A Practice Leader CEE & CIS at RENOMIA Gallagher
- ☞ **Radu Tarau**, Director Executiv al EnergoBit Control Solutions
- ☞ **Roxana Mircea**, Managing Partner REI Grup
- ☞ **Panos Kefalas**, Senior Associate – Southeastern European Power Markets, Aurora Energy Research (moderator)

KEYNOTE SPEAKERS

Sorin Balasko, Senior Vice President Eastern Europe, WIKA Group

Martin Kovarik, Senior Consultant IIoT, WIKA Group

SESSION 3 Digital energy strategies

Themes: Digital solutions for data gathering and processing • Digital twins – the option for preventive maintenance • Automatic communication and artificial intelligence • Big data set analysis (cloud solutions) • Cyber risks and security strategies • Means to facilitate access to advanced technologies

- **Lucian Enaru**, CEO Schneider Electric
- **Constantin Ichimoaei**, Executive Manager ABB Romania
- **Gabriel Tache**, Country Sales Manager Eaton Romania
- **Razvan Copoiu**, CEO Signify SEE Europe
- **Dragos Stanescu**, CIO Syngenta
- **Andreea Ionita**, membra a CIO Council (moderator)

SESSION 4 – Strategies for accelerating renewables

Themes: Renewable energies and the flexibility of the national energy system • How to maintain the interest of private investors • Presuming – development scenarios and potential impact • The role of distribution companies in stimulating renewables • Geothermal projects and heat pumps • The rush for electric batteries

- **Dan Flesariu**, CEO Wiren
- **Adrian Sacuiu**, Managing Partner Volt
- **Elena Popescu**, CEO Elektra Renewable Support
- **Sarah Vasani**, Partner, Co-Head of International Arbitration CMS
- **Alexandra Floricica**, Head of Green Energy ProCredit Bank Romania
- **Gabriel Avacaritei**, chief editor Energynomics (moderator)

CLOSING REMARKS – **Radu Dudau**, Co-founder and President of Energy Policy Group



