



# Eaton Electric SRL

We make what matters work.\*



Powering Business Worldwide

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 See how



# Who is Eaton?

We are an **intelligent power management** company made up of approximately **85,000 employees**, doing business in more than **175 countries** with annual sales of over **\$19 billion USD**.

We make what matters work.\*



Powering Business Worldwide

# Powering what matters: 100 years on the NYSE

We're celebrating a century of delivering for our shareholders. At Eaton, we make what matters work, and we power what matters next. There's never been a better time to be an investor in Eaton.





# Headquarters' locations and results

**Total sales:**  
\$19.6 Billion

**Net income:**  
\$2.1 Billion

**Electrical Sector:**  
**Sales: \$12.8 Billion**

- Electrical Americas:  
\$7.2 Billion
- Electrical Global:  
\$5.5 Billion

**Industrial Sector:**  
**Sales: \$6.9 Billion**

- Hydraulics (divested as of Aug. 1, 2021): \$1.3 Billion
- Aerospace: \$2.6 Billion
- Vehicle: \$2.6 Billion
- eMobility: \$343 Million



- Chairman & CEO – Craig Arnold
- Ranked 2nd among our 20 peer companies in total shareholder return in 2021
- Two-thirds of our Board of Directors are women or U.S. minorities

Uniting  
connected  
devices, data  
and insights  
efficiently solves  
critical power  
management  
challenges.



Delivering new  
intelligent power  
management  
solutions



Creating engaging  
customer  
experiences



Enabling the  
digital factories of  
the future



Boosting internal  
productivity

Our new **Brightlayer** platform enables us to do the same for you. Utilizing your own data to generate analytics, uncover insights and inform real-time decision-making regarding power management.

The electrical industry's role is expanding to become the central switchboard to power the future as we move to a net zero carbon energy system.

### Electrification

**75M**

Projected EV chargers in 2030

**50%**

Increase in proportion of global building energy from electricity

### Renewables

**~50%**

Global GDP covered by government Net zero pledges

**75%**

Of global additions in power gen through 2050 from solar and wind

### Digitalization

**~30B**

Networked devices by 2023

**75%**

Proportion of enterprise-generated data processed at the edge by 2025

### Grid resilience

**67%**

Increase in major US power outages over the last two decades

**~900GW**

New storage needed for US to shift 100% renewable energy

← Energy transition →



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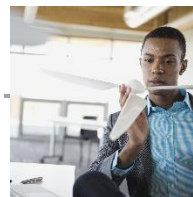
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# The energy transition will require flexible energy systems.

**EVERYTHING AS A GRID** is our approach to reinventing the way power is distributed, stored and consumed. With advanced technologies and digital intelligence, we are unlocking a low-carbon energy future for all.

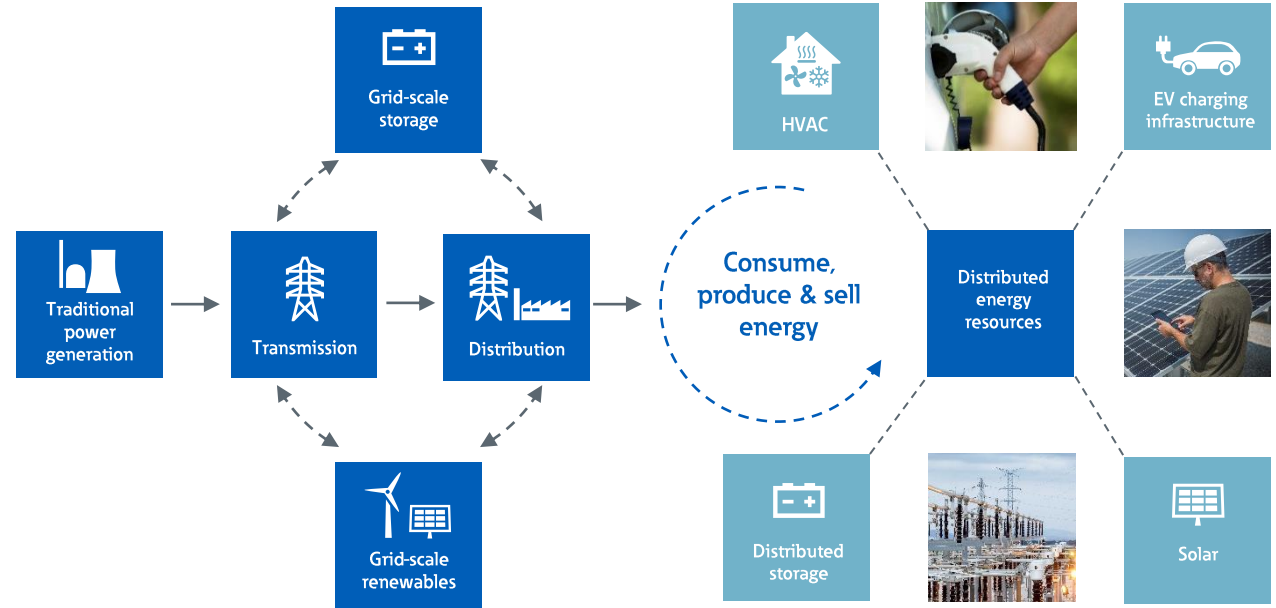


**EVERYTHING  
AS A GRID**



# The new power landscape

## EVERYTHING AS A GRID



Enabling customers to safely add more renewables, storage and electrical vehicle infrastructure to their energy mix.



Powering critical  
infrastructure, industry  
and businesses  
in between.



Buildings



Data Center



Healthcare



Industrial



Machine  
Building



Residential



Utilities

# Future scenarios & Trends

## UPS as a reserve

The frequency in the grid can be controlled by increasing/decreasing production or consumption to/from the grid.



# Future scenarios & Trends

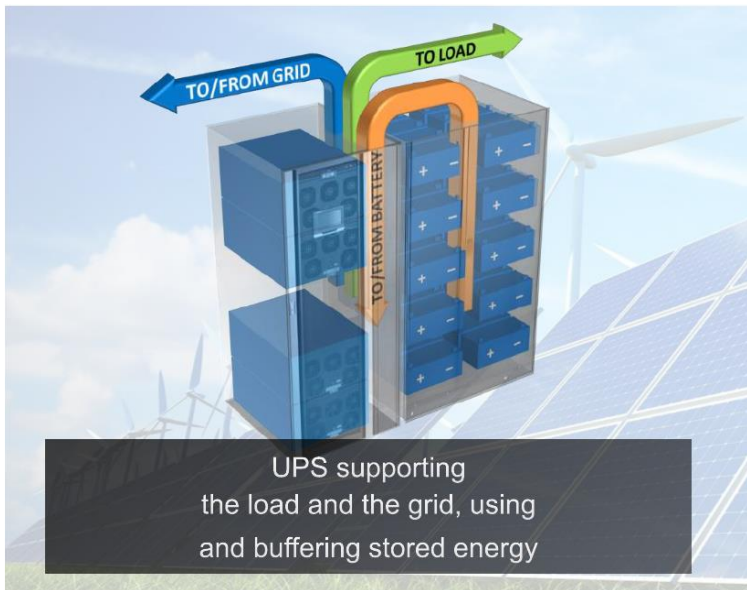
## UPS as a reserve

UPS with batteries are a great reserve in providing an impact to production or consumption to/from the grid.





# Energy AWARE



**Corporate Social Responsibility**

**More reliable power grid**

**Money**

**Increased competitiveness**



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[Eaton.com/WhatMatters](https://www.eaton.com/WhatMatters)  
[Eaton.com/Electricalinsights](https://www.eaton.com/Electricalinsights)