



Utilities 4.0 – The new Generation of SCADA Systems

Tradition meets Innovation

February, 2019

Background

- European group of companies dedicated to the Transport and Distribution (T&D) Market
- Manufacturing Low, Medium and High Voltage equipment
- Recently launched its 4th generation (IoT) SCADA
- Experienced team for deployment, commissioning and consulting for:
 - Data analytics applications (e.g. Osisoft PI)
 - SCADA EMS/DMS systems
 - Wind and photovoltaic parks
 - Smart Metering
 - Cogeneration and MicroGrids

At a glance



20 +
years of experience

450 +
employees

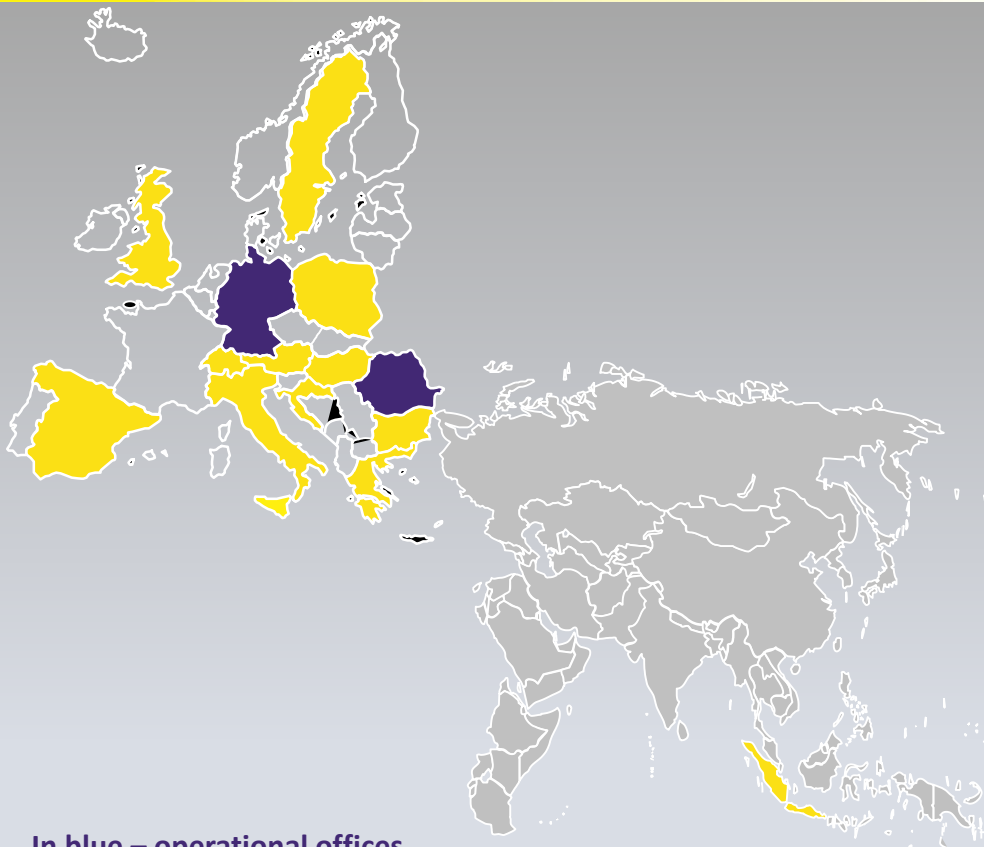
300 +
T&D products

250 +
EPC, Consulting and
Electrical Design
Projects

25 +
patented
inventions

*consolidated for the Energy T&D Market for Eximprod Grup, Eximprod Power Systems, Inovium Digital Vision and Total Electric Automatizari

Presence in Europe and Asia



GERMANY - 24 kV station post & railway insulators



ITALY - Medium Voltage Products and Equipment (ENEL International)



POLAND – Medium Voltage Fuses, Insulators



SWEDEN - 24 kV station post insulators



SWITZERLAND - 25 kV railway insulators



NETHERLANDS – Outdoor sensors for current and voltage



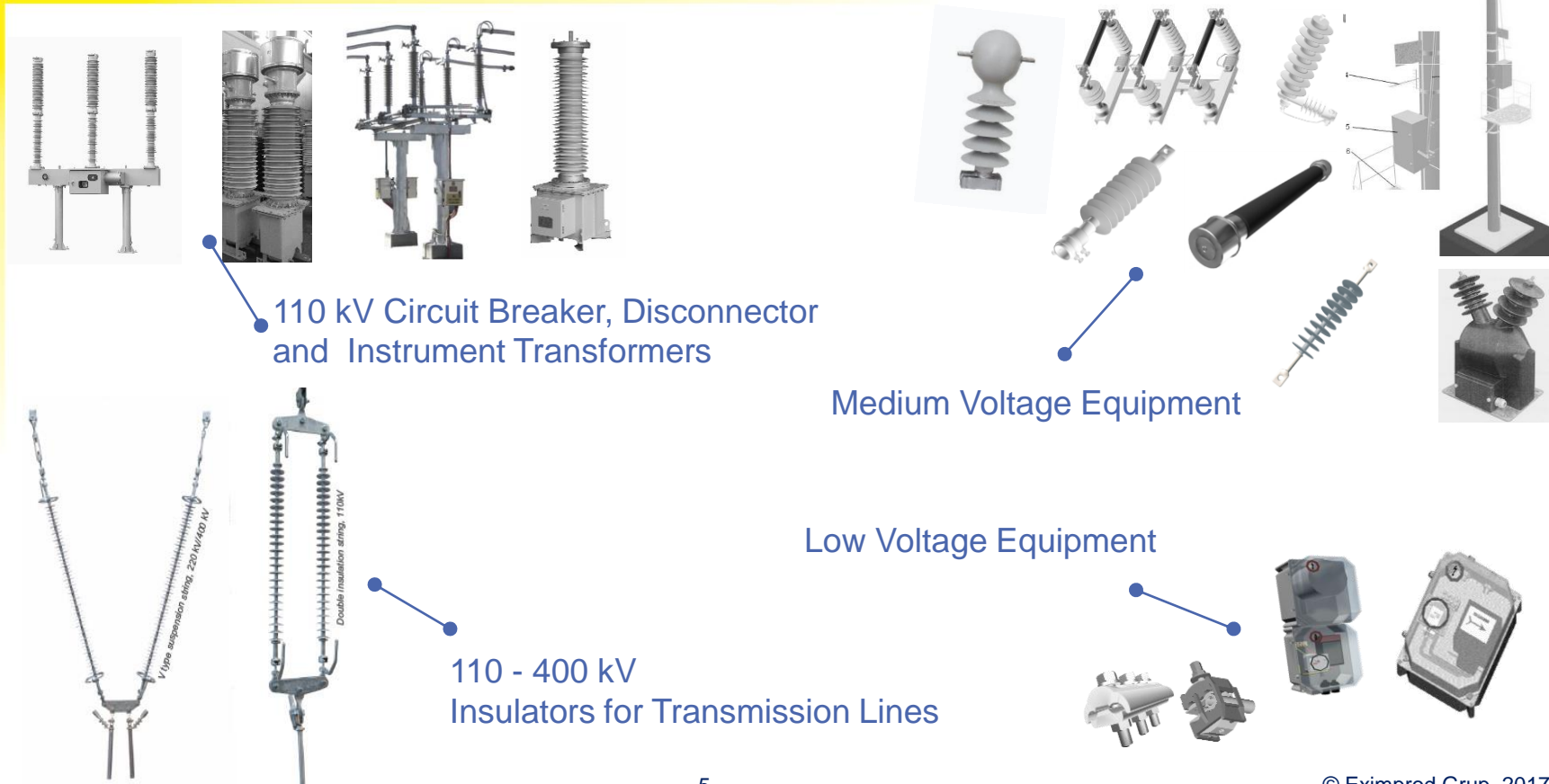
BULGARIA - 25 kV railway insulators and Medium Voltage Fuses



INDONESIA - Medium Voltage Fuses

In blue – operational offices

Eximprod T&D product highlights



Major clients in T&D and Renewables

e-on

electrica
S.A.

CEZ GROUP

Transelectrica

SIEMENS

ZPUE

ENGIE

HIDROELECTRICA
Clean Energy

enel

ABB

ALSTOM

efacec

Vestas

ROELN
ROMELECTRO SA

ABENGOA
INABENSA

COELME
COSTRUZIONI ELETTROMECCANICHE - SPA

VATECH

TESLA

MON
monsson

DRIESCHER
Moosburg • Eisleben

Balfour Beatty

SIEM
ENERGOMONTAJ S.A.

EY

KONČAR

ELECTROALFA

Energobit

GEVEA



EPG
EXIMPROD GRUP

SCADA/IoT and Software Development Team

Eximprod in the Smart Grid Market

- Extensive High, Medium and Low Voltage equipment portfolio, including combined Current and Voltage Sensors for MV networks;
- State of the Art 4th generation IoT SCADA platform software development;
- Experienced Team for deployment, commissioning and consulting for :
 - Data analytics applications (e.g Osisoft PI);
 - SCADA EMS/DMS systems;
 - Wind and photovoltaic parks;
 - Smart Metering;
 - Smart Lighting;
 - Water treatment;
 - Cogeneration and MicroGrids;

Eximprod SCADA/IT Business Unit

- Business Unit founded in 2005;
- Consolidated Turnover in 2016: 13.000.000 USD
- Headquarters: Bucharest, Romania; Engineering branches: Iasi, Bacau, Buzau;
- Employees: 82 ;
 - Software development: 10;
 - Control Center and Commissioning: 24;
 - Electrical design: 15
 - Project Management: 7

Reference Highlight – SCADA for Utilities



- Integrated SCADA DMS System:
 - 3,000+ MV Switches and Reclosers,
 - 80 Primary Substations
 - 500+ Secondary Substations.
- Osisoft PI system for data management.



- Integrated SCADA EMS/DMS
 - 1,500+ MV Switches and Reclosers,
 - 90 Primary Substations
 - 100+ Secondary Substations.
- SCADA Training Center (2007)
- SCADA DMS – External OMS integration (2015-2016)



- Automation for secondary distribution substations;
- Remote-controlled MV Switches

Reference Highlight – other



- Private Dispatch Center for Renewable Energies
- Integration of multiple locations/plants



- Cogeneration Plant Dispatch which integrates the data from:
 - 20 kV / 6 kV Substation Automation
 - Local Energy Distribution Operator Integration
 - GE Jenbacher Generator
 - Local DCS System
 - Water Treatment System
 - Security / Outdoor Lighting System



- Consulting Services for Smart Meter Network Deployment



- EPC for wind HV/MV Electrical Substation and Grid Connection
 - Corni 70 MW Wind Park (Vestas, 2012)
 - Baleni 50 MW Wind Park (GDF/Engie, 2013)

Experience in multi-vendor environments

IEDs and Protection Relays	RTU/PLC/DCS Systems	Communication Protocols
PolarR (Whipp and Bourne)	ControlWave (Emerson)	IEC 60870-5-101 / 104
VisionR *(Whipp and Bourne)	microURR (Efacec)	IEC 60870-5-103
SEL351 * (SEL)	Arctic Control (Viola Systems)	DNP3
ADVC Controller Nulec * (Schneider)	Arctic GW 104 I/O (Viola Systems)	Modbus TCP/serial
Tavrida REF 541, 542+, 543, 545, (ABB)	Arctic GW 104 I/O ES100 (EPG – Viola)	Profibus
REL 511, 670 (ABB)	CLP500 (Efacec)	IEC 61850
RET 543, 670 (ABB)	BCU 500 (Efacec)	Proprietary protocols
P139, P141 (Areva/Schneider)	UAC 420 (Efacec)	
SIPROTEC (Siemens)	Saitel (Telvent)	
M line (Microelecttrica)	D400 (GE)	
D050 (Efacec)	ZIV (Ziv)	
TPU (Efacec)	Sicam (Siemens)	
VAMP (Vamp/Schneider)	Talus (Schneider)	
SEPAM (Schneider)	ES200 (Eximprod)	
ERBS, DSLPP (Telecomm)	Specific clients RTU	
Power Quality Monitoring Units		



Cooperation with CISCO



Current areas of partnership

- State of the Art 4th generation IoT SCADA platform software development;
- Complex LoRaWAN software development for Utilities and Oil&Gas;
- Industrial Switch and Routers for Energy Utilities;
- SCADA DMS/EMS Cybersecurity;



EPG
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A Smart New World

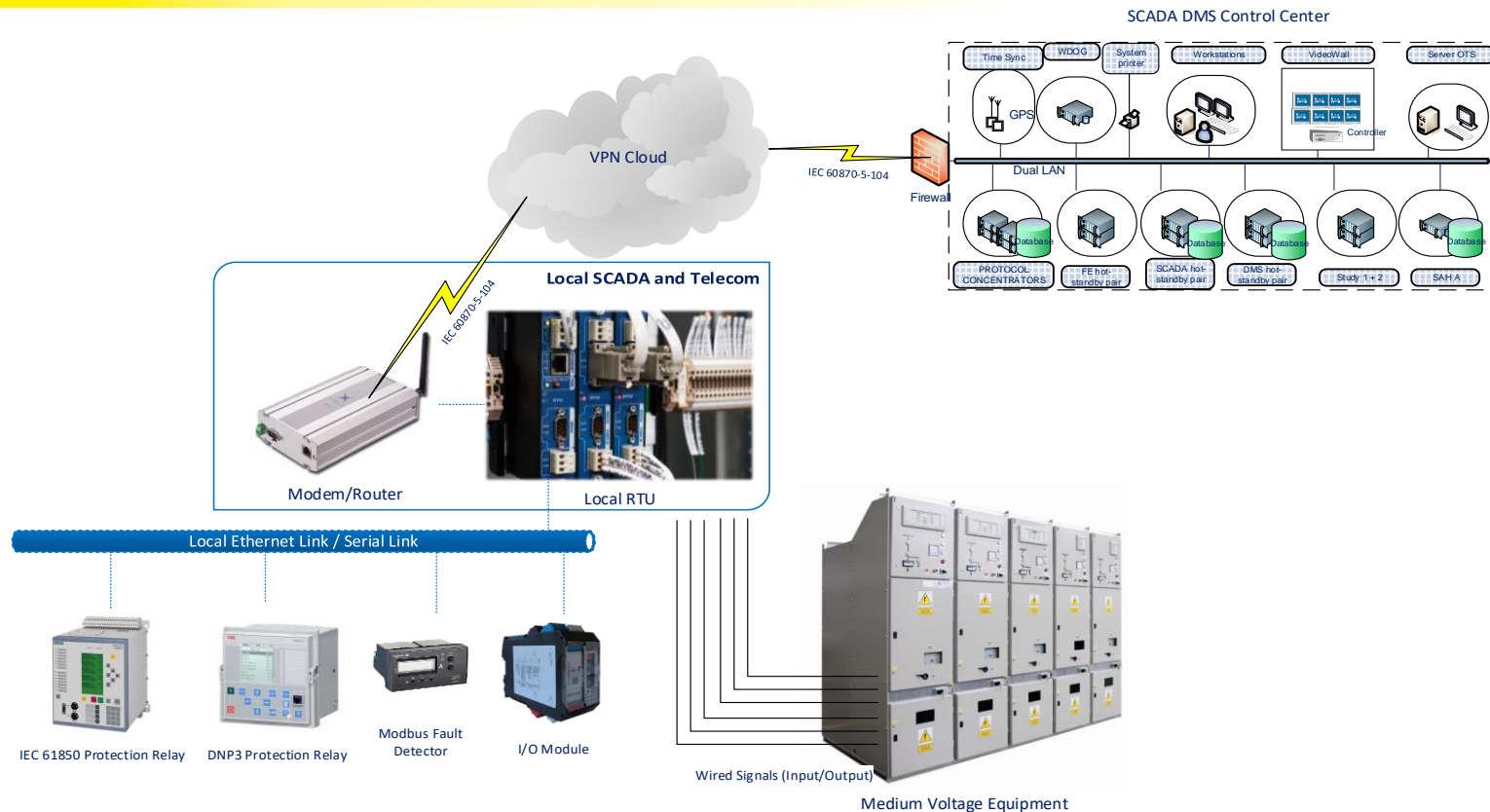


Current SCADA Environment

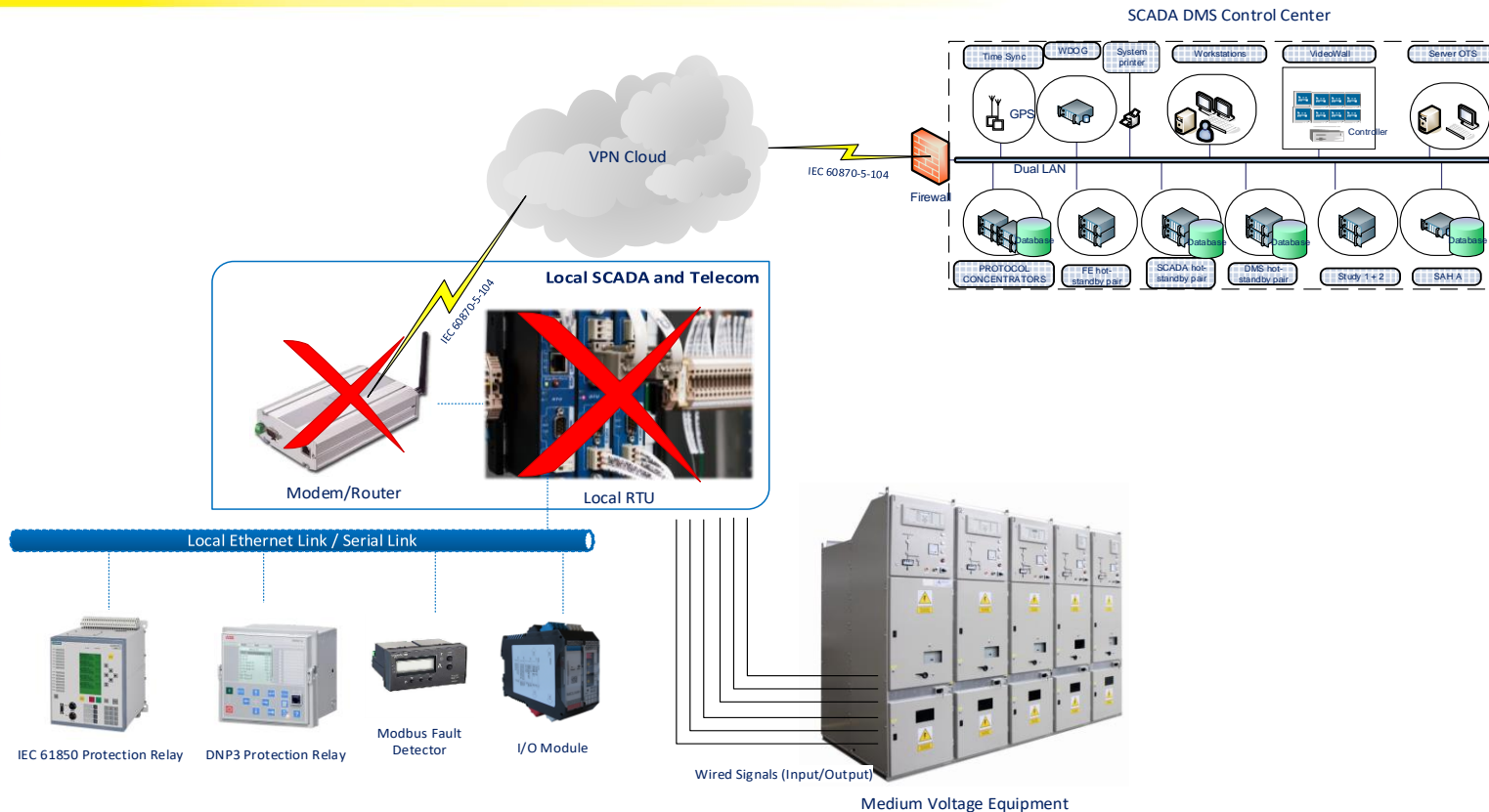
- Multiple vendors and equipment of various age in the installation
- Software embedded on specific hardware
- Dedicated Hardware for each function
- Software solutions depended on vendors
- Low Security on existing equipment/protocols
- Difficult/manual updates
- Long Life Span for equipment – over 10 years



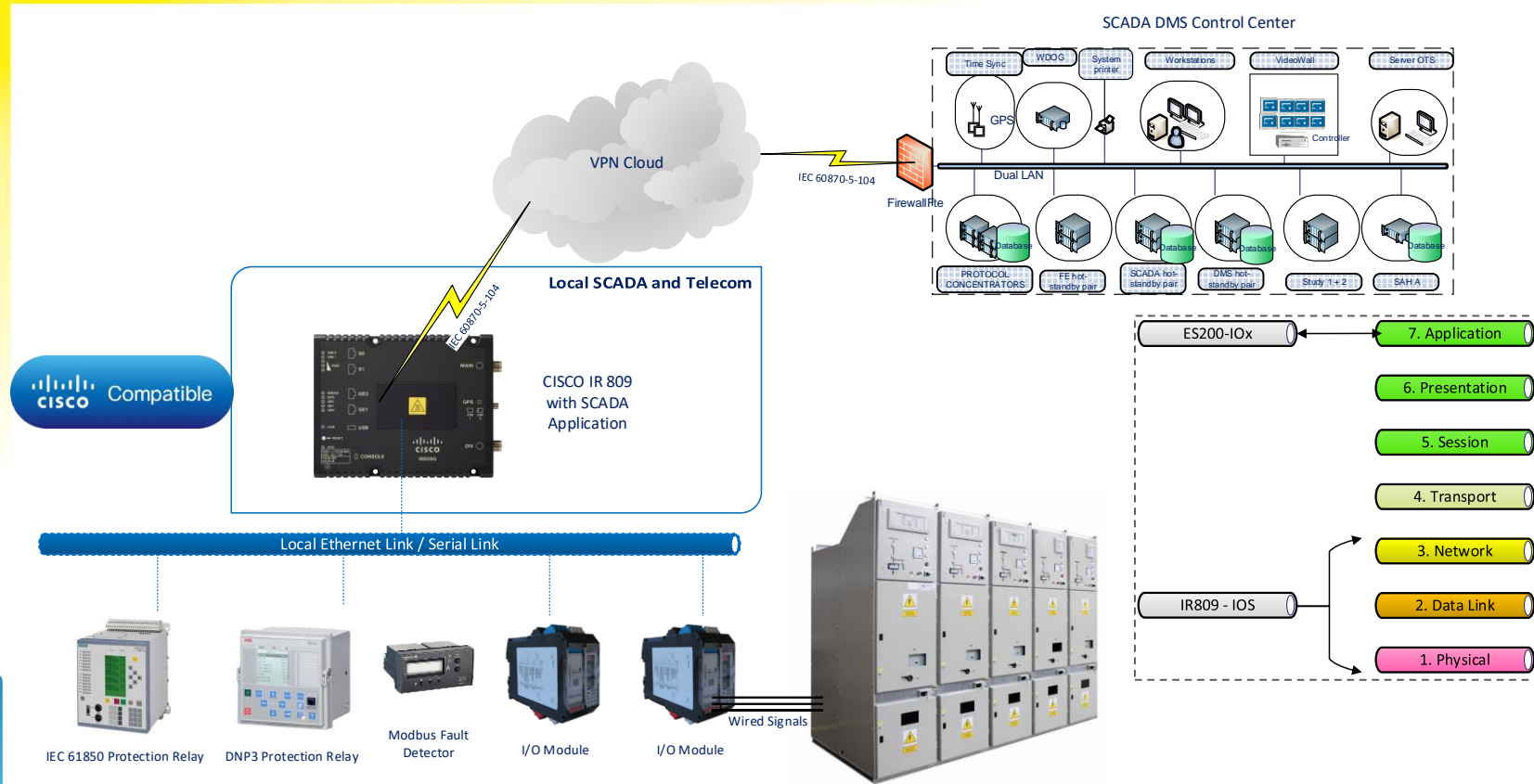
Standard Distribution Automation



Standard Distribution Automation(2)



Our Digital Approach

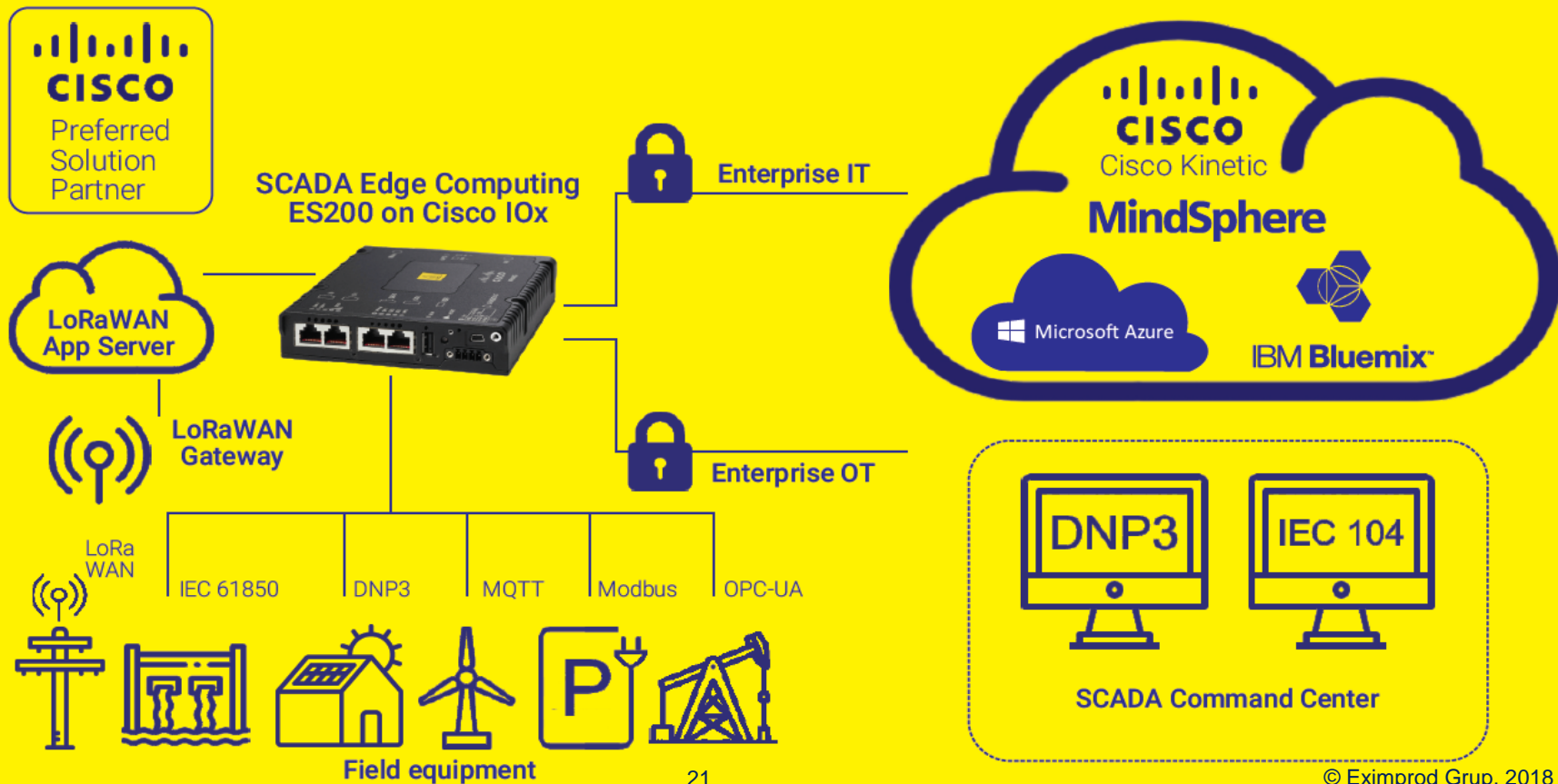


ES200 – A new perspective

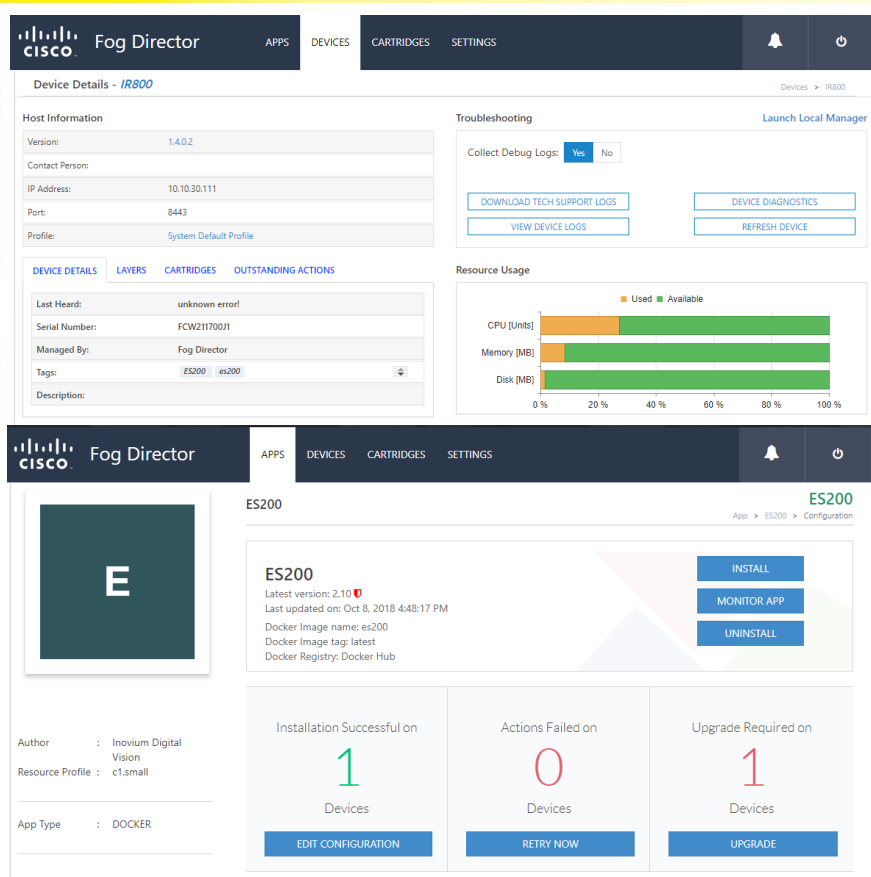
- Upgrade instead of Replace
- Software Defined Infrastructure in OT
- State of the art CISCO Security for SCADA
- Versatility - new functions available on a single device with multiple 3rd party apps
- Less hardware deployed (2-in-1 solution);
- Zero-touch installation and update management with FogDirector
- Multipoint data delivery



ES200 Multi-purpose Use case



ES200 Fog Director Integration



The screenshot displays the Cisco Fog Director web interface. The top navigation bar includes 'Fog Director', 'APPS', 'DEVICES', 'CARTRIDGES', and 'SETTINGS'. The main content area is divided into two sections: 'Device Details - IR800' and 'App - ES200 - Configuration'.

Device Details - IR800:

- Host Information:** Version: 1.4.0.2, Contact Person, IP Address: 10.10.30.111, Port: 8443, Profile: System Default Profile.
- Troubleshooting:** Collect Debug Logs: Yes/No, DOWNLOAD TECH SUPPORT LOGS, DEVICE DIAGNOSTICS, VIEW DEVICE LOGS, REFRESH DEVICE.
- Resource Usage:** A bar chart showing CPU (Units), Memory (MB), and Disk (MB) usage. The chart indicates 'Used' (orange) and 'Available' (green) resources.
- Device Details:** Last Heard: unknown error!, Serial Number: FCW211700J1, Managed By: Fog Director, Tags: ES200, es200, Description.

App - ES200 - Configuration:

- ES200 App Card:** Latest version: 2.10, Last updated on: Oct 8, 2018 4:48:17 PM, Docker Image name: es200, Docker Image tag: latest, Docker Registry: Docker Hub. Actions: INSTALL, MONITOR APP, UNINSTALL.
- Summary Cards:**
 - Installation Successful on: 1 Devices (EDIT CONFIGURATION)
 - Actions Failed on: 0 Devices (RETRY NOW)
 - Upgrade Required on: 1 Devices (UPGRADE)

ES200 runs integrated with the Cisco Fog Director environment which allows state of the art manageability and integration with 3rd party Applications

ES200 Reference Highlight

- Main ES200 End-Users



Main Distribution System Operator in Romania. ES200 deployed on Cisco IR809 since 2017 , using Field Network Director and Fog Director for Distribution Automation management



Adopted ES200 in Cisco IR 809 in 2018. 47 secondary substations due to be commissioned until January 2019.



Main private dispatching center for Renewables in Romania. ES200 is deployed to manage different local configurations, including OPC UA communication

- Ongoing PoC in : Latvia, Germany, Norway.
- Detailed Reference list is attached



ES200 Development Roadmap

- LORA Connectivity
 - Rapid Fault Restoration based on LoRaWAN Sensors
- Osisoft PI integration
 - COMTRADE files extraction and subscription along with traditional SCADA functionalities
- New Smart Grid functions
 - Data HUB for Smart Grid
 - Microgrid Automatic Management
 - FDRR – Fault Detection and Rapid Restoration



Conclusions

- SCADA Systems are data sources to drive Business Value
- Security is foundational for SCADA
- New technologies enable new use-cases

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