2018/10

presented by **Andrei Bucur** (BDM)







## MET GROUP IS AN INTEGRATED EUROPEAN ENERGY COMPANY WITH SIGNIFICANT EUROPEAN PRESENCE

#### **MET GROUP**

MET Group is an integrated European energy company, headquartered in Switzerland, with activities in natural gas, power and oil, focused on multi-commodity wholesale, trading and sales, as well as energy, infrastructure and industrial assets.

The success of MET is based on three pillars:

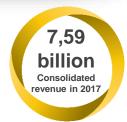
- · talented and highly motivated people,
- · an integrated risk management model and
- running businesses more efficiently than the peers with strong market position and reliable access to financing.

MET Group's mission is to become a leading market player by implementing inovation in the traditional European energy market. STRONG INTERNATIONAL PRESENCE AND UNIQUE POSITION IN THE CEE

Countries via subsidiaries

National gas markets

International trading hubs











#### **ECOSYSTEM OF EFFICIENCY AND RENEWABLE ENERGY E.G. BUILDING**

### REMOTE CONTROL AND AUTOMATIZATION

- Lighting system (sensors, rollers/ curtains)
- Acclimatization (temperature sensors, + rules priorities)
- **Safety** (video surveilling, smoke/ door/ windows sensors etc.)
- Metering (all utilities, on grid/ off grid PVs)
- **Storage system** (from grid or renewable sources)

Management system for consumption and safety!

## **ECO Friendly**

EV chargers





The FUTURE has arrived!







### **EV CHARGERS ARE SUITABLE FOR MANY PLACES**

MET Romania is coming with a full package of services for setting up an EV infrastructure.

We are able to offer all type of services, as following:

Electricity supply

EV chargers of all types (AC or DC)

Installation, maintenance and service

Software application (authentication and charging info)

Charging (payment) system

Certified project by EU regulation

Increasing the EV charging network is a key aspect of ensuring that the technology can become mainstream. Automotive manufacturers are developing their ranges of electric vehicles in an effort to reduce the CO2 output of their fleets or face heavy fines if targets are not met by 2021





## PHOTOVOLTAIC SYSTEMS COULD BE ON GRID OR OFF GRID + HYBRID

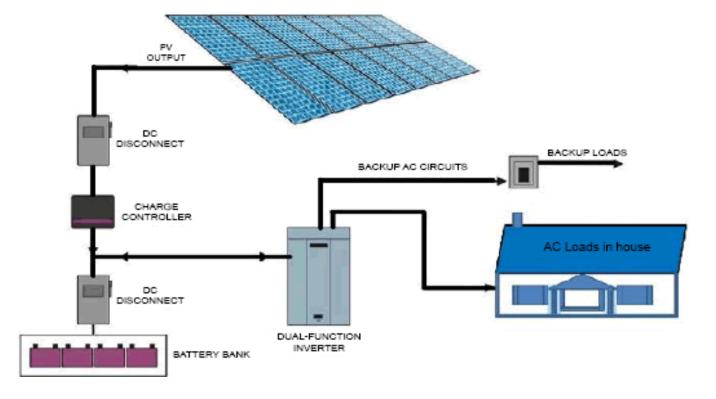
#### **Short description**

On the basis of present world energy scenario, there is possibility that renewable (non-conventional) sources of energy may partially supplement fossil fuel (conventional sources) energy

MET Romania can design a proper Photovoltaic system solution, based on the client activity and his goals.

Each solution is certified and in line with the EU regulation.

#### **Example of a Hybrid solution**







#### **SMART METERING THROUGH SUB-METERING**

### **TYPICAL USES**







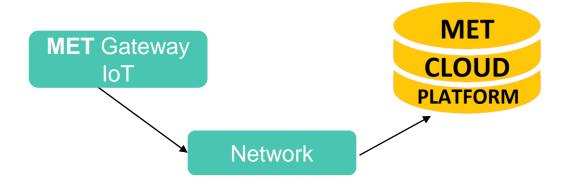
### **CLIENTS BENEFITS**

- Energy churn decreased by up to 10% by smart buying
- Cut infrastructure preventive & corrective maintenance cost
- Improved prediction of consumed energy / circuit & location
- Instant view into infrastructure consumption status





## SMART METERING. HOW IT IS WORKING? MET ROMANIA IS OFFERING A TURN KEY SOLUTION





- Can interconnect and control actual measurements systems
- Allow integration of new management systems based on IoT
- Is using certified and metrology equipment
- Real time readings notifications and alerts if happenings appear
- Data transmission is via GSM/ GPRS, LORA, 5G















## **ACTION AREA**

- HVAC installations
- Lighting systems
- Common areas
- Elevators, automatic stairs, parking places etc.
- Security systems
- Aggregation of existing/ new meters of gas, water, energy



### **MET CLOUD CAN PROVIDE MANY ADVANTAGES**

### How can you access the data?

- Data are centralized and stored with access from anyplace & anytime, through your account
- Data are secured and safety stored
- No third parties will be able to access your energy usage data without your consent

### What kind of data do you get?

- Graphics and reports (many formats)
- Notifications by email or SMS
- Environmental impact by calculating the CO2 emissions associated with electricity consumption
- User management per location per measured circuits, etc.







## LIGHTING REMOTE MANAGEMENT SYSTEM, FROM MET ROMANIA

#### **Smart lighting is able to provide many advantages**

- Lighting operates autonomously, using smart scheduling algorithms based on astrological calendar, light level sensors
  or motion detectors for any lamps with electronic or electromagnetic ballasts and also architectural lighting
- As ADD-ONS, you can use your actual outdoor lighting system during the daylight for other purposes, as different sensors, surveilling cams or even EV chargers, without making any other cabling/ digging works that is effort, time consuming and is generating extra costs.









## **SERVICES SUMMARY**

EV chargers - Wall mounted or standalone (AC & DC)

Photovoltaic systems - On Grid/ Off Grid + Hybrid

**Smart Metering –** *IoT system that can measure your circuits* 

**Smart Lighting –** *indoor and outdoor lighting control* 

**Thermography –** checking electric circuits status for RISKS







# Thank you for your attention!



Company Profile



## Who we are

- Stratum Enclosures, is the Leading ODM enclosures manufacturer and integrator of cabinets for the Telecom sector, power solutions, Energy storage and data centers.
- Acquired and Modernized by IPI Group Holding in 2011, the Romanian Enclosure Manufacturing facility takes pride in its international ISO certifications and in its dedicated team exceeding the 120 professionals and delivering the most versatile projects in Europe, Middle East, Africa and South East Asia.
- More than 4000 employees within the group.



## Our Strategical Sectors





Telecom Sector



Data Centers



Infrastructures



Industrial



Renewable Energy



Railways

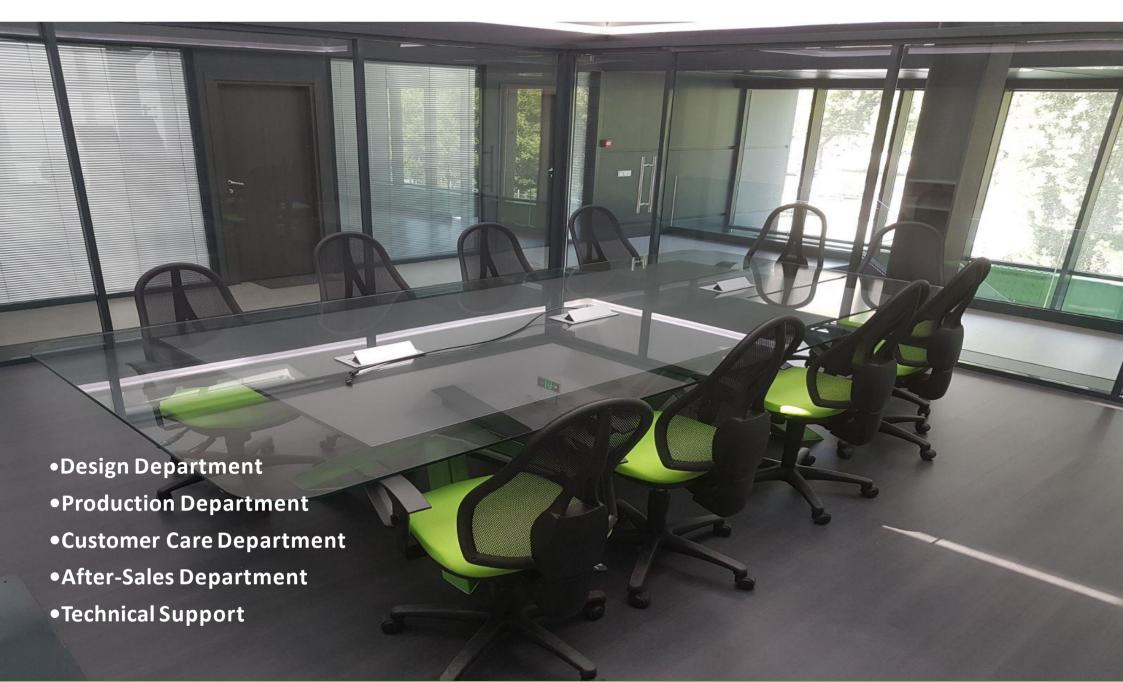
## Our Factory





## Our Organizational Structure







## 20-20-20 targets

The climate and energy package is a set of binding legislation which aims to ensure the European Union meets its ambitious climate and energy targets for 2020.

In STRATUM ENCLOSURES factory we are promoting "GREEN" and we achieve a part of the objective sets

- 51.09% from the energy used in the Manufacturing Process of STRATUM ENCLOSURES comes from renewable energy production(Wind turbines)

These targets, known as the "20-20-20" targets, set three key objectives for 2020:

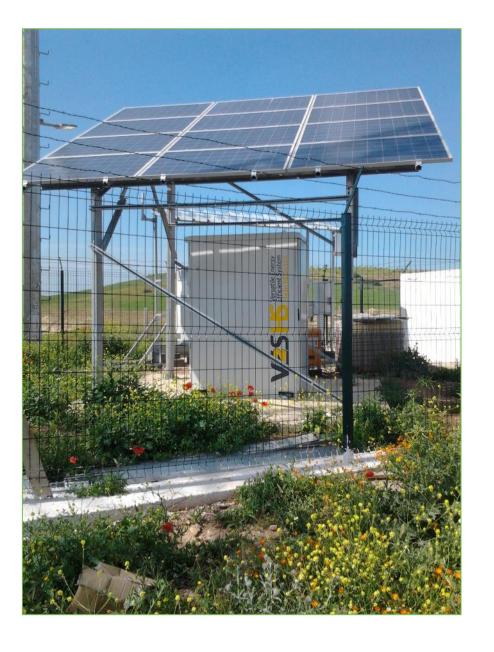
- •A 20% reduction in EU greenhouse gas emissions from 1990 levels;
- •Raising the share of EU energy consumption produced from renewable resources to 20%;
- •A 20% improvement in the EU's energy efficiency.



## Our Projects Energy storage







## MULTIPURPOSE FIBER-OPTIC CABINET **MFOC**

The latest street cabinet revolutionized by IPT PowerTech Group, embeds a Fiber optic cabinet and a modular EV charging station.

MFOC is designed to respond to the raising needs for faster internet connection while accommodating the ideal charging interface of the EV future cars.

MODULAR 3 compartments:

Battery extension

Optimized footprint







- Energy counter compartment independently accessible
- Power Redundancy through Emergency Socket
- Built-in Power System of 2400W
- Li-lon Batteries of 40Ah extendable to 200Ah
- 10U space for MSAN equipment's and ODFs'
- Up to 600 pairs of Connection ports in a separate compartment
- Smart heat dissipation

#### **FV CHARGING STATION** Main Features

- AC & DC Charging
- Safe, fast and flexible
- Fast charging down to 20 minutes
- · Control & monitoring of charging process.
- Standardized charging types for USA/Japan.
- Europe, GB/China.
- · Built-in POS payment.
- · Independent energy counter for separate invoicing

#### Advantages

- . Easy deployable due to its plug and play feature.
- . Small foot-print all in one compartment using edge technologies in energy density.
- Easy expandable/upgradable module design that allows expansion and upgrade any time
- · Light stock management one cabinet fits all installation scenarios along with the upgrade/expansion kits.
- Camouflage option due to a painting that makes the cabinet blind in its surroundings.
- Anti-graffiti option due to a special painting that prevent graffiti paint from bonding to surfaces.







# TRION DCG CABINETIZED ENERGY SYSTEM



is IPT PowerTech Group latest innovation for grid connected sites with unstable mains featuring the benefits of both; Lithium-Ion batteries' efficiency along with the generator effectiveness, all enclosed in a cabinetized solution.

Trion DCG Cab ES houses space for telecom equipment, remote monitoring, solar system connection, high density generating sets and battery system. Also, the system can be camouflaged to blend with the environment when needed.

TRION DCG Cabinetized Energy System is an ideal risk-free solution for the latest generation of urban deployments.

## **Applications**

- Unstable and unpredictable grid.
- Critical sites: this solution provides up to 3 levels of power redundancy can act as:
- Hybrid solution have a storage energy autonomy with range between 2 hours till 10 hours including one genset power supply.
- Continuous power solution equipped with two genset running sequentially with backup battery system for emergency case.
- · Sites with high fuel theft





## EV-Charging CHARGING



































## Available options

Number of Charge Points	DC out Plug configuration	AC out configuration	Standard power configuration	Communication
3 (2x DC, 1x AC) 4 (2x DC, 2x AC) 6 (4x DC, 2x AC)	CCS and CHAdeMO 2 x CCS 2 x CHAdeMO	Type 2 plug Type 2 socket Type 2 plug and Type 2 socket No AC	50 kW 100 kW 150 kW	LAN Wireless GPRS / 3G Tosibox (WLAN + 3G)

Customized configurations on request









## Our Projects Energy storage





## Our Projects Energy storage





## Our Projects Nigeria-energy storage







## Our Projects South Africa-energy storage







## Stratum Enclosures

READY TO ASSIST YOU

www.stratum.ro