



JANUARY, 2019

IoT by ABB

Romania 2019

ABB Romania Country Managing Director

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Digital technologies are driving new innovation in industrial markets

Media is focused on B2C but the “killer app” is in B2B

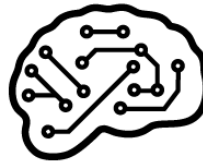
Virtual/augmented reality



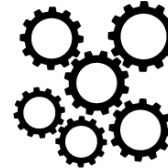
Software-defined machines



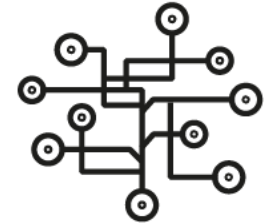
Machine learning



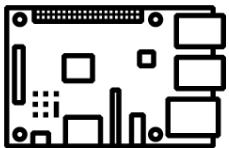
Time-sensitive networking



Big data



Inexpensive computing



Cloud computing



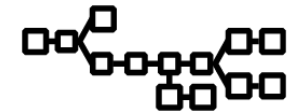
Cybersecurity



Connectivity



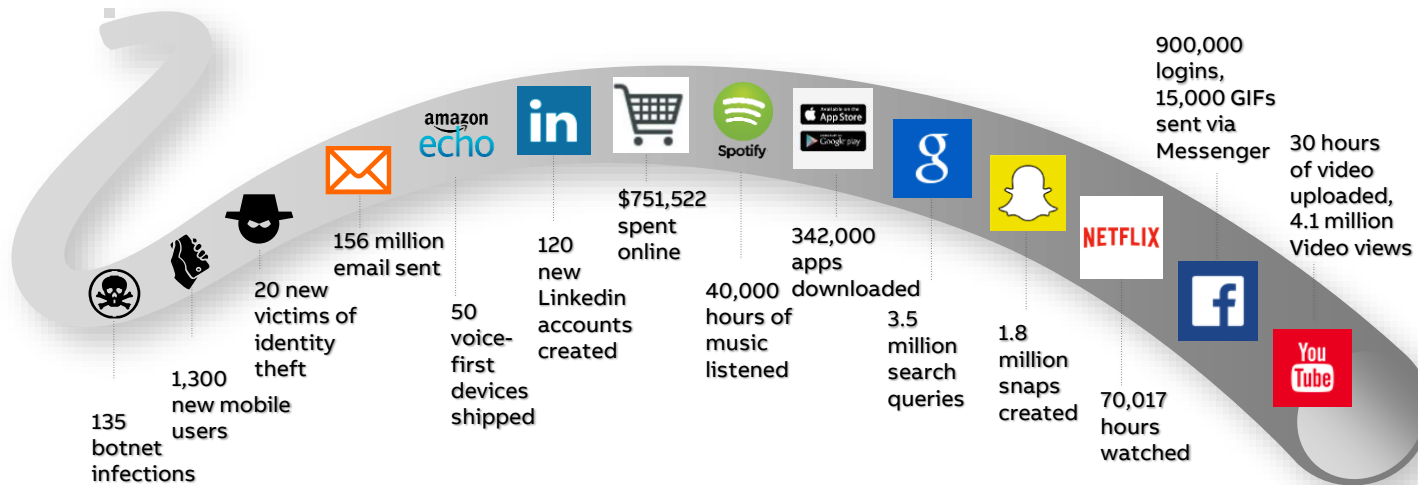
Blockchain



Real-time is getting more important

What happens in an internet minute?

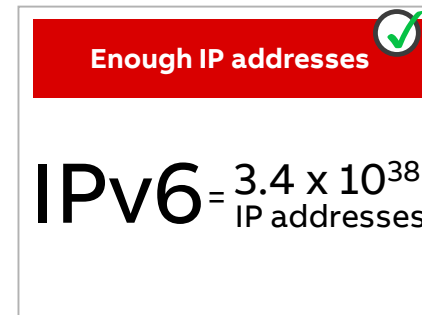
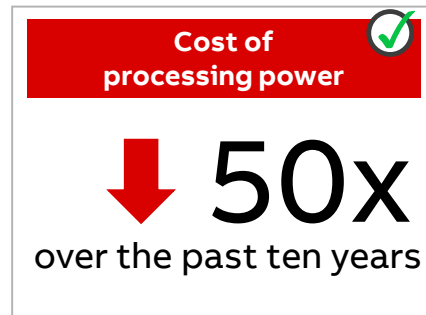
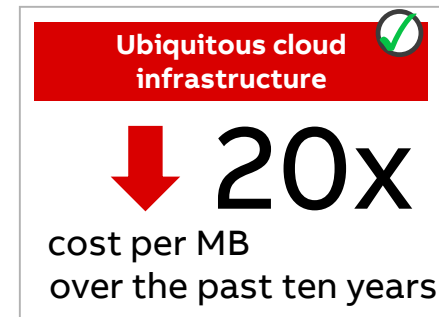
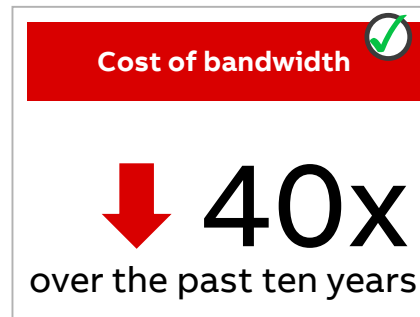
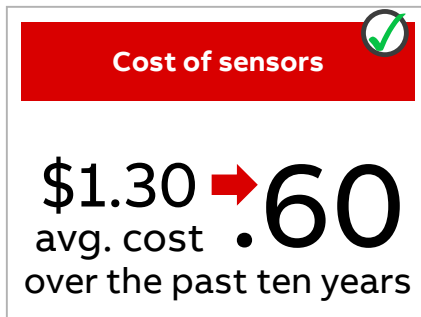
Every day, 2.5 quintillion bytes of data are created



90% of global data has been generated in last 2 years alone

Emerging technology trends fueling Digital Adoption

Cost of building and operating “smart things” quickly dropping.



Looking ahead

Increase in connectivity provides more opportunity

Things and Connectivity

- 6.4 billion connected “things” in 2016
- More than 20 billion by 2020
- **5.5 million new things every day**
- In 2016, global Internet traffic will exceed the 1 zettabyte mark (1 trillion GB)
- Traffic growing at 23% per year
- By 2019, traffic will be 64x that of 2005
- **Majority of traffic from non-PC devices**



The technical revolution has started (just look into your pockets...)

2005

Two days after pope Johannes Paul II died.



2013

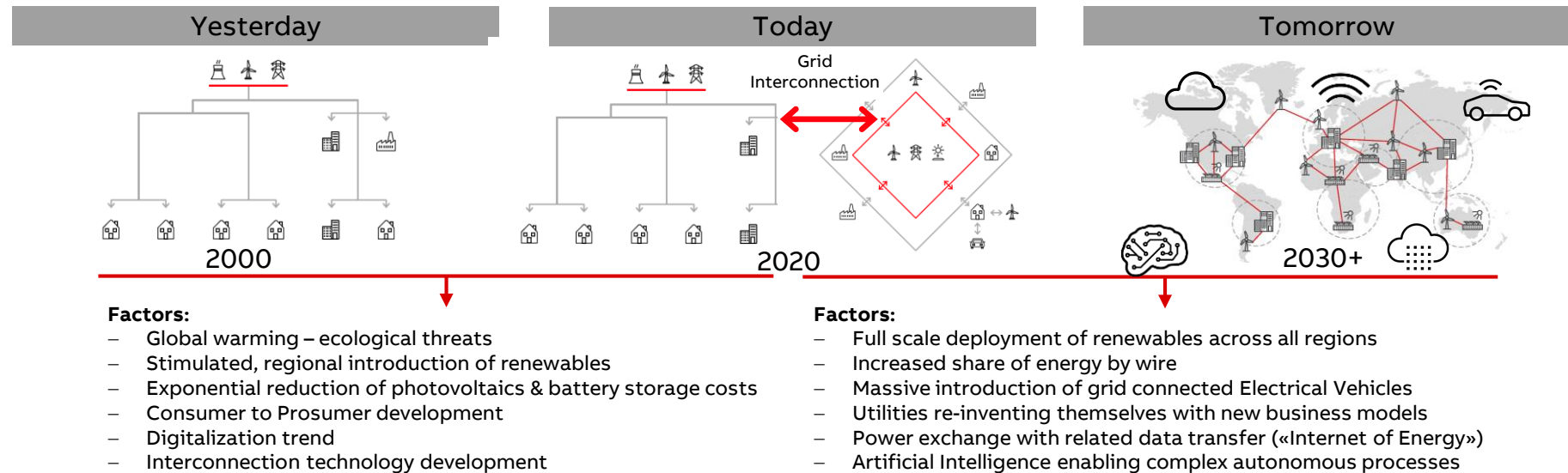
His successor Benedikt XVI retired and a new pope has been elected.



Within 8 year ~100% market penetration

Grid evolution today and in the future

Power systems of the future



New opportunities & challenges require new ideas – evolutionary & revolutionary

ABB Robotics Romania

Current portfolio



**Strong robot offering from starting
at the IRB 120 to the IRB 8700**

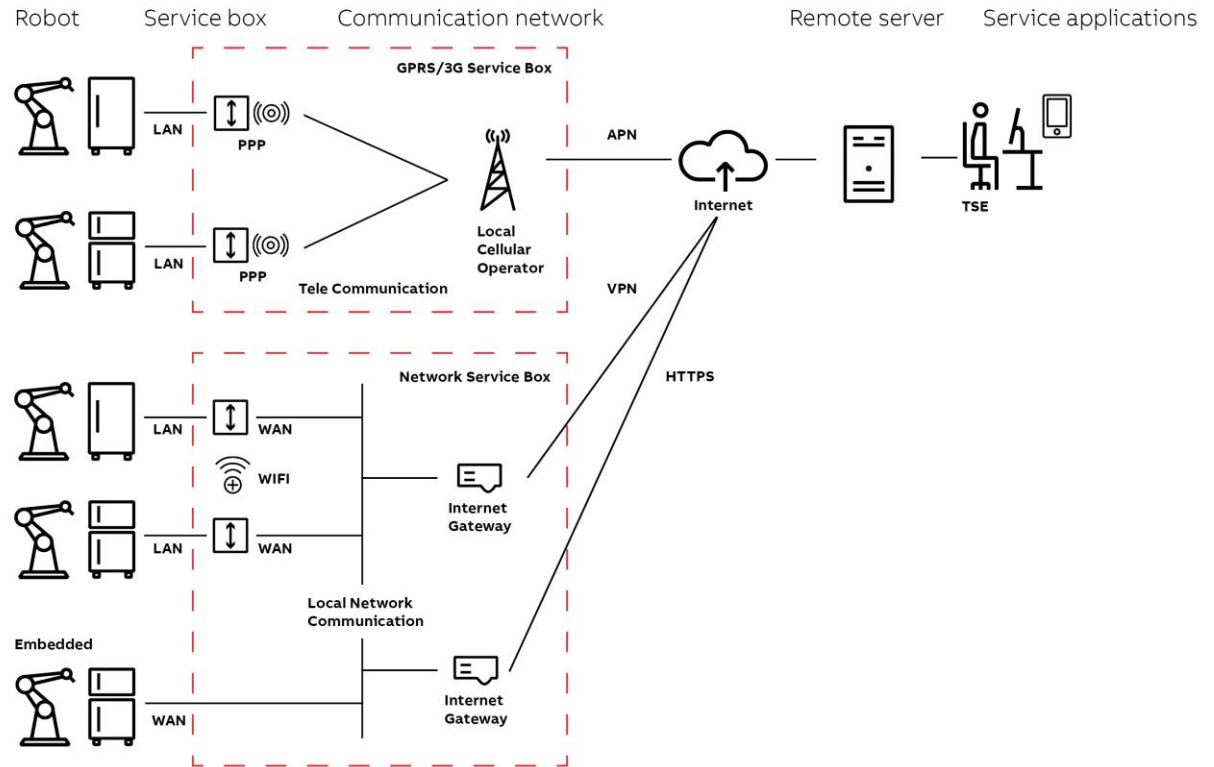
ABB Ability Connected Services

Available Solutions

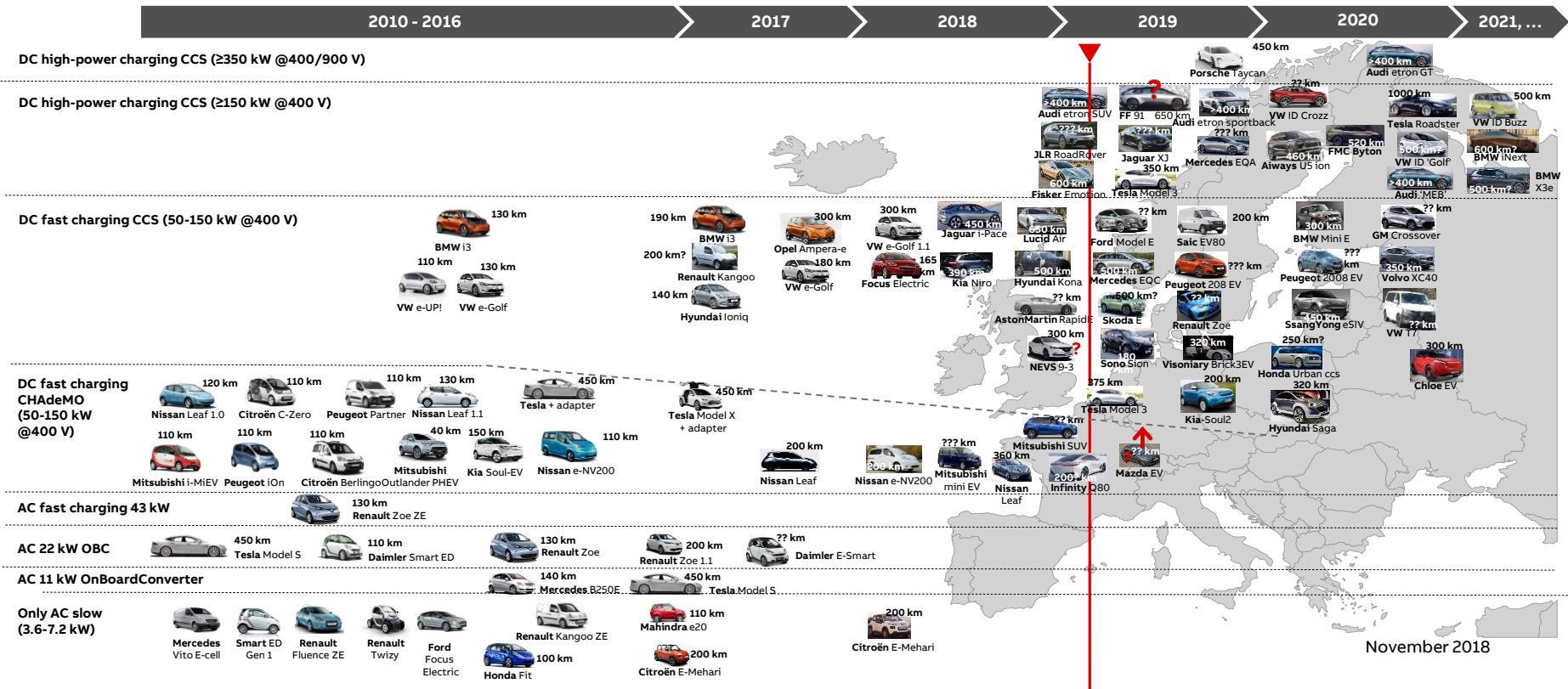
3 Solutions Available(S4C+ and IRC5):

- Mobile Service Box (GPRS/3G + ABB Sims (or local sims))
- Wired/Wifi Service Box (Customer Internet Access)
- Wired Embedded (Customer Internet Access)

=> Embedded possible from RobotWare 6.04 (Nov 2016)



Follow the car through Europe, and open standard protocols



Highway and metropolitan segment

Terra 54: CE-approved 50 kW Multi-standard chargers – Input: 3x 400V

Terra 54 CT DC+AC Charger

50kW DC CCS-2
22kW AC



Available

Terra 54 CG DC+AC Charger

50kW DC CCS-2
43kW AC (also 22kW version)



Available

Terra 54 CJ DC Charger

50kW DC CCS-2
50kW DC CHAdeMO



Available

Terra 54 CJG DC + AC Charger

50kW DC CCS-2
50kW DC CHAdeMO
43kW AC



Available

Terra 54 CJG DC + AC Charger

50kW DC CCS-2
50kW DC CHAdeMO
22kW AC



Available

Terra 54 CJT DC+AC Charger

50kW DC CCS-2
50kW DC CHAdeMO
22kW AC



Available

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ABB